



**ComediHa! – “See the funny side of life”**

**POSITION : Agent, International Distribution Sales**

Are you comfortable in the world of international distribution of audiovisual content? You are agile and frequent changes don't frighten you and rather motivate you?

You want to live in an environment of dreams and innovation where creativity supersedes rationality, where cooperation and teamwork are more important than individual achievements, where pragmatism takes the place of formalism and bureaucratic administration, where the entrepreneurial spirit and the taste for risk overshadows conservatism, where pleasure, good humour and excelling are more highly valued than rigidity and just measure? If the answer to all these questions is yes, then join us!

Do you like to "See the funny side of life" and you would like to "Make people laugh around the world"?

Would you like the opportunity to work with an enlightened, funny, creative team that that likes to have fun and forms one big happy family?

Would you like to help us become THE world's most influential leader in the various communities of laughter and humour? **Well, this job is for you!**

**Role**

Under the supervision of the Director of Distribution, Monetization & Acquisitions, the primary mandate of the International Distribution Sales Agent will be the management of sales, business development and meeting objectives in their assigned territories.

**Main tasks**

- Present to clients and generate sales in their assigned territories;
- Achieve sales objectives;
- Maintain excellent relationships with existing clients and actively develop new business on all media platforms.
- Negotiate all contractual points up to the conclusion of the licensing agreement;
- Develop an in-depth understanding of the market and the competitive landscape;
- Represent ComediHa! at industry events and markets;
- Administrative tasks related to the sales process;

### **Professional skills**

- Excellent communication and negotiation skills in English;
- Thorough understanding of the media industry;
- Goal oriented and results driven;
- Highly motivated and a very high degree of commitment with a strong sense of responsibility and initiative;
- Organized and structured;
- Ability to work under pressure;

### **Requirements**

- Education in a related field;
- A minimum of 5 years experience in the field of audiovisual content sales
- Perfectly bilingual (English, French) - essential

### **Conditions of employment:**

- Position start date: as soon as possible;
- Permanent position, full time;
- Schedule: Monday to Friday 9am to 5pm (flexible hours during peak moments such as markets and festivals);
- Salary according to experience + commission plan;
- Stimulating work environment.

### **To apply**

Send your resume and a covering letter, by June 1<sup>st</sup> 2019, to [alexandre.avon@comediha.com](mailto:alexandre.avon@comediha.com) with the subject line:  
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### **For more information on the company**

Please consult the following website: [www.ComediHa.com](http://www.ComediHa.com)

Thank you in advance for your application. Only the candidates selected for an interview will be contacted.